YAKIN GROUP

YAKIN FINANCE

Renewable Energy Financing Program

Solar • Wind • Energy Storage • EV Charging • BIPV • EPC • OPEX

"The Financial Power of Energy Transition"

Bank, Investor & Financing Partnership Presentation | 2026

CONTENTS

Presentation Outline

01 Executive Summary

02 About Yakın Group

03 What is Yakın Finance?

04 Turkey's Energy Transition Market

05 Target Customer Segments

06 Solution Portfolio

07 Partnership Model

08 Financing Models

09 Yakın Finance Value Report

10 Financial Analysis Model

11 Performance & Savings Commitment

12 Risk Management

13 ESG & Carbon Reduction

14 Value Added for Financing Partners

15 Joint Marketing Plan

16 Pilot Program

17 3-Year Growth Plan

18 Conclusion & Call to Partnership

SECTION 1

Executive Summary

Yakın Finance is a financing program developed by Yakın Group that makes renewable energy investments more accessible, financially sustainable, and measurable. The program aims to build strategic partnerships with banks, leasing companies, and financial institutions for solar (SPP), wind (WPP), energy storage systems (BESS), EV charging infrastructure, BIPV, and EPC projects.

18	7	3-Year	1.5B TRY
Presentation Sections	Solution Areas (Solar–EPC)	Growth Roadmap	Year 3 Target Volume

SECTION 2

About Yakın Group

Engineering-driven approaches bringing together infrastructure and energy.

Construction & Contracting

- Data Center Construction (Tier III/IV)
- Heavy Industrial Facilities
- Residential & Lifestyle Projects
- Structural Engineering & Consulting

Energy & Technology

- Solar Power Systems (SPP)
- Smart Building & Cybersecurity
- Hybrid Energy & Battery Storage (BESS)
- Data Center & Network Architecture

15+ Years of Experience · **500K+** m^2 Built Area · **250+** MW Installed Capacity · **50K+** Tons CO_2 Reduced

What is Yakın Finance?

Yakın Finance manages the following processes under one roof:

Customer → Energy Analysis → Engineering & Design → Financing → Installation

Generation → Monitoring → Savings → Reporting

SECTION 4

Turkey's Energy Transition Market

1. Electricity costs are rising.
2. Industry is shifting toward energy transition.
3. The EU Green Deal is accelerating investment.
4. Access to financing is a fundamental need.

SECTION 5

Target Customer Segments

01 **Industrial Zones**

02 **Factories**

03 **Shopping Malls**

04 **Hospitals**

05 **Hotels**

06 **Municipalities**

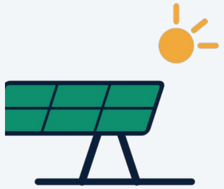
07 **Agriculture**

08 **Logistics**

09 **Data Centers**

SECTION 6

Solution Portfolio



SPP

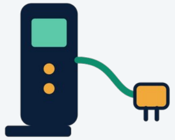
Solar Power Plant

WPP

Wind Power Plant

BESS

Energy Storage System



EV Charger

EV Charging Station

BIPV

Building-Integrated Photovoltaics

EPC

Engineering, Procurement, Construction

O&M

Operations & Maintenance

EMS

Energy Management System

SECTION 7

Partnership Model

Customer → Energy Analysis → Yakın Group → Financing Approval → Installation

Energy Generation → Savings → Loan Repayment → Net Gain

SECTION 8

Financing Models

01 Commercial Loan

02 Leasing

03 Vendor Finance

04 OPEX

05 ESCO

06 Green Financing

07 Export-Backed Financing

Yakın Finance Value Report

A standard report provided to every customer along with the proposal.

Current State	Post-Project
Electricity consumption	Solar generation
Electricity bill	Wind generation
Peak load	Battery contribution
Reactive power penalties	EV charging revenue
Fuel consumption	Total energy generation

Yakın Finance Value Report — Financial Gain

Standard financial-gain table completed for each customer in the proposal file.

Item	Before	After	Gain
Electricity Expense	—	—	—
Fuel	—	—	—
Maintenance	—	—	—
Demand Charge	—	—	—
Reactive Penalty	—	—	—
Total	**—**	**—**	**—**

SECTION 10

Financial Analysis Model

01 **Project Cost**

02 **Down Payment**

03 **Financing Amount**

04 **Term**

05 **Monthly Payment**

06 **Total Repayment**

07 **Net Savings**

08 **Cash Flow**

How Does the Investment Pay for Itself?

Sample analysis for an industrial facility (illustrative; calculated individually for each project).

Item	Current	Post-Project	Annual Gain
Electricity Expense	18,000,000 TRY	7,500,000 TRY	10,500,000 TRY
Diesel Fuel	1,200,000 TRY	150,000 TRY	1,050,000 TRY
Maintenance	—	—	—
Total Annual Savings			**11,550,000 TRY**

Annual Energy Savings → **Annual Financing Payment** → **Net Gain (Cash Retained)**

SECTION 11

Performance & Savings Commitment

On a project basis, Yakın Group provides:

- ✓ **Expected annual energy generation**
- ✓ **Expected cost savings**
- ✓ **Expected CO_2 reduction**
- ✓ **System availability**
- ✓ **Remote monitoring**
- ✓ **Regular performance reporting**

Performance commitments are determined on a project-specific basis according to technical analysis and contract terms.

Risk Management

01 Product warranties

02 Performance monitoring

03 O&M

04 Insurance

05 Spare parts

06 Remote monitoring

07 Scheduled maintenance

08 Technical support

09 Financial reporting

ESG & Carbon Reduction

01 Carbon reduction

02 Sustainability report

03 CBAM compliance

04 ESG reporting

05 Green financing eligibility

ESG reporting, carbon-reduction data, and green financing eligibility align directly with banks' sustainable credit portfolio targets.

Value Added for Financing Partners

01 New customer acquisition

02 Credit / investment volume

03 Leasing volume

04 ESG portfolio

05 Insurance

06 Cash management

07 Letters of guarantee

08 Trade finance transactions

09 Payroll banking

10 Cross-selling opportunities

SECTION 15

Joint Marketing Plan

01 Industrial zone seminars

02 Chambers of industry

03 Webinars

04 Digital campaigns

05 Free energy analysis

06 Joint promotion at bank branches

07 Reference project site visits

SECTION 16

Pilot Program — First 6 Months

10–20

Pilot Projects

01 Pilot rollout

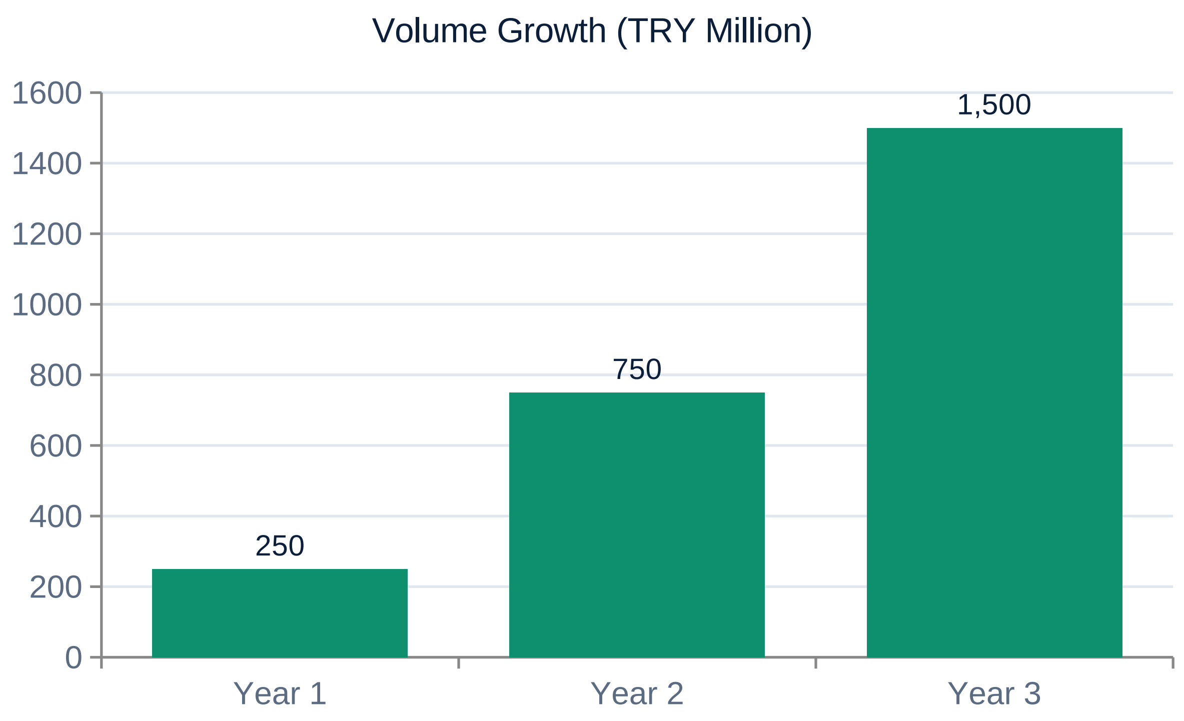
02 Joint reporting

03 Co-branding

04 Performance evaluation

3-Year Growth Plan

Year	Projects	Volume
Year 1	25	TRY 250M
Year 2	75	TRY 750M
Year 3	**150**	**TRY 1.5B**



Targets may be updated based on Yakın Group's sales capacity and the growth plans of banking partners.

Yakın Finance

The Financial Power of Energy Transition

Yakın Finance is not merely a financing program — it is an integrated solution platform that plans, finances, implements, monitors, and reports on the performance of energy investments. By combining Yakın Group's engineering and execution capabilities with banks' financing capacity, it aims to make solar, wind, energy storage, EV charging, and other energy transition projects more accessible for customers, and more reliable and scalable for banks.

ANNEXES

A business-development package ready for direct negotiation with banks, investors, leasing companies, and funds

› Annex 1 Partnership Protocol
› Annex 2 Energy Analysis Report
› Annex 3 Financing Process
› Annex 4 Credit Committee Summary
› Annex 5 Yakın Finance Portal
› Annex 6 Scoring System

ANNEX 1

Bank Partnership Protocol (Draft)

PURPOSE

To deliver renewable energy projects developed by Yakın Group to customers quickly and securely through bank financing.

PARTIES

1. **Yakın Group**

   Technical Solution Partner

2. **Bank / Leasing Company**

   Financing Partner

SHARED OBJECTIVES

1. **New customer acquisition**
2. **Accelerating energy transition**
3. **Growing the ESG portfolio**
4. **Building a sustainable credit volume**

Bank Partnership Protocol — Responsibilities

Yakın Group Responsibilities

- Energy audit
- Feasibility report
- EPC services
- Installation & commissioning
- Operations & maintenance
- Performance reporting

Bank Responsibilities

- Financing assessment
- Credit / leasing allocation
- Fast pre-approval process
- Customer financing support

ANNEX 2

Customer Energy Analysis Report Template

Company Information	Energy Analysis	Proposed System	Generation Forecast
Company Name	Annual consumption (kWh)	SPP (kWp)	SPP/WPP annual generation
Sector	Max. power demand (kW)	WPP (kW)	Total generation
Location	Unit electricity cost	BESS (kWh)	Self-consumption rate
Annual Operating Hours	Demand charges	EV Charging Unit	Grid-drawn energy
Roof / Land Area	Reactive penalty status	EMS	Surplus energy

ANNEX 2

Energy Analysis Report — Financial Tables (Template)

FINANCIAL ANALYSIS

Item	Annual
Current Electricity Expense	—
Post-Project Expense	—
Electricity Savings	—
Maintenance Expense	—
Fuel Savings	—
Net Savings	**—**

FINANCING

Item	Value
Project Cost	—
Down Payment	—
Financing Amount	—
Term	—
Monthly Payment	—
Total Repayment	**—**

ANNEX 2

Cash Flow, ESG & Performance Tracking (Template)

CASH FLOW ANALYSIS (5 YEARS)

Year	Savings	Financing Payment	Net Cash Flow
1	—	—	—
2	—	—	—
3	—	—	—
4	—	—	—
5	—	—	—

ESG ANALYSIS

1. CO_2 reduction (tons/yr)
2. Tree equivalent
3. Renewable energy share
4. Contribution to carbon targets

PERFORMANCE TRACKING

1. Online monitoring
2. Mobile app
3. Monthly performance report
4. Annual efficiency report
5. Alarm management

Financing Application & Approval Process

1. Customer Application
2. Energy Analysis
3. Proposal Preparation
4. Yakın Finance Pre-Assessment
5. **Bank Pre-Approval**

→

1. Credit / Leasing Allocation
2. Contract
3. Installation
4. Commissioning
5. Energy Generation
6. **Monthly Performance Report**

ANNEX 4

Summary Sheet for the Bank Credit Committee

A one-page decision summary is prepared for each project.

Project Information

- Customer
- Sector
- Location
- Project Type
- Installed Capacity

Financing Information

- Project Cost
- Requested Financing
- Term
- Collateral Structure

Technical Information

- Expected annual generation
- Expected savings
- Expected payback period

Risk Assessment

- Technical risk
- Financial risk
- Operational risk
- Insurance status

Recommendation to Credit Committee: Approve · Conditional Approval · Revision Required

ANNEX 5

Yakın Finance Portal

The digital layer that will carry the project into the future.

Customer Panel

- Electricity bill upload
- Preliminary feasibility
- Financing application
- Proposal tracking

Bank Panel

- Project pipeline
- Pre-approval screen
- Risk scoring
- Document management

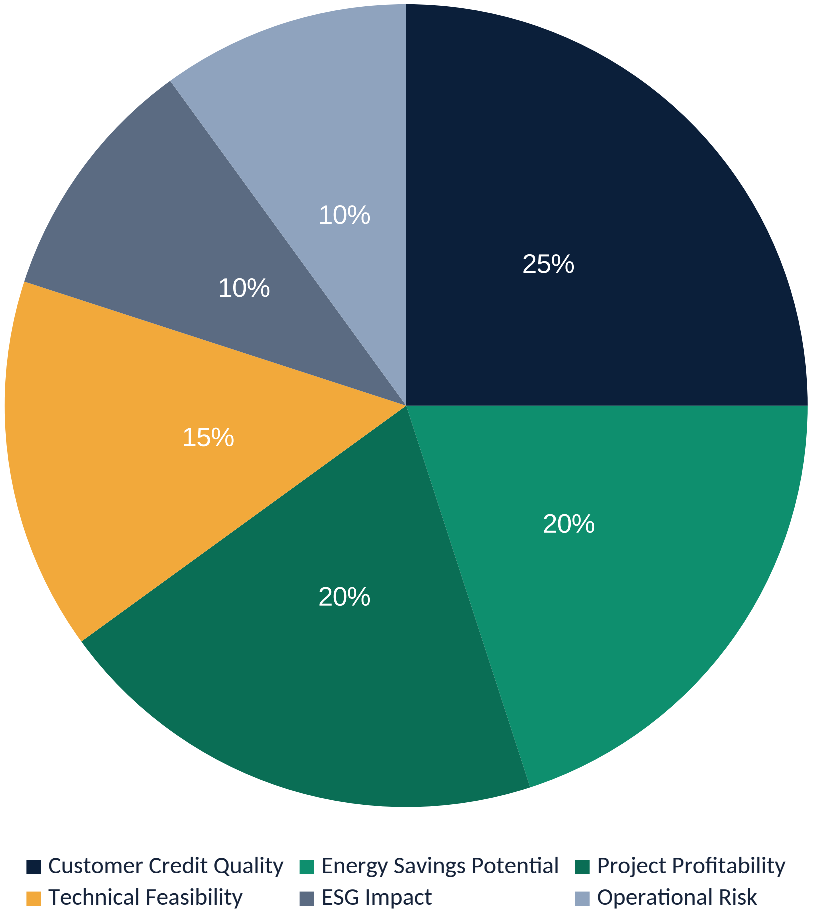
Yakın Group Panel

- Project management
- EPC planning
- Procurement / Installation
- Performance monitoring

Yakın Finance Scoring System

Every project is scored against standard criteria — accelerating the bank's credit process.

Criterion	Weight
Customer Credit Quality	%25
Energy Savings Potential	%20
Project Profitability	%20
Technical Feasibility	%15
ESG Impact	%10
Operational Risk	**%10**



STRATEGIC VISION

Turkey's Standard Energy Financing Platform

Develops the project	Organizes financing	Carries out installation	Monitors performance	Reports savings

Banks can make faster decisions on reliable, standardized projects. This structure creates a long-term, scalable win-win model for customers, banks, and Yakın Group.

Thank You

"The Financial Power of Energy Transition"

YAKIN GROUP • Yakın Finance Program

CONTACT

İlker ATASOY

CxO

ilker.atasoy@yakingrup.net

+90 542 897 34 46

Eylül YILMAZ

CEO

eylul.yilmaz@yakingrup.net

+90 544 224 95 84

SOCIAL MEDIA

Instagram · LinkedIn · YouTube — @yakingrupnet